

Looking for Sales / Business Development Associate - Wowmax Media!

Wowmax Media is looking for a Sales / Business Development Specialist. The Specialist will be responsible for:

- Seeking and obtaining production service work orders from entertainment companies and developers. You will "pitch" our services to the production companies
- Presenting project ideas to and successfully acquiring production contracts for these projects (business development) from entertainment companies.

JOB DESCRIPTION

November 2009

Job Title: Sales / Business Development Specialist

Company: Wowmax Media, LLC

Location: Torrance, CA 90501

Salary/Wage: - Commission / salary dependent on experience

Status: Employee

Job Category: Sales - Entertainment Production Services

Career Level: Mid Level

Job Description:

Wowmax Media, LLC is a "bridge" company that directly connects the North American and Japanese markets and businesses. Wowmax Media is a comprehensive production and marketing firm dealing with intellectual property. The synergies created by having a Japanese partner with direct contacts in Japan and the US, allow Wowmax Media to provide unique marketing and production services to companies and individuals engaged in this business in the US and Japan, including original writers, who create intellectual property, producers, investors, character and content licensing agents, licensees of characters for commercialization, and distributors, while concurrently pursuing the maximization of value. In addition to working with private companies, Wowmax Media also conducts consulting assignments for government agencies.

Wowmax Media, LLC is looking to hire a Sales / Business Development Specialist who will have a variety of task assignments, including sales for animation production and localization

services, and business development for new production opportunities. The potential candidate will be involved with B2B domestic and international sales.

RESPONSIBILITIES:

- Obtain animation production service work orders
- Obtain localization production service work orders and contracts
- Develop new client relationships
- Develop sales strategy for productions
- Generate business development ideas and potential opportunities
- Maintain communications with all interested parties
- Special projects as assigned

REQUIREMENTS:

- Minimum 3-7 years experience, preferably in entertainment industry
- Motivated to grow sales and develop business
- Excellent interpersonal and communication skills
- Strong negotiation and business development skills
- Self-starter, confident, and highly motivated
- Proficient in Word, Excel, PowerPoint
- Knowledge of animation production process
- Ability to work with a team or as an individual
- Ability to multi-task and meet deadlines
- Flexible in interacting in a multi-cultural environment
- Prefer bilingual (English and Japanese)
- Knowledge of Japanese pop culture a plus

Interested candidates should submit their resume to info@wowmaxmedia.com

Please reference "Sales / Bus Dev Specialist" in the email subject line. EOE.

Contact Information:

company: Wowmax Media

Email: info@wowmaxmedia.com

For more information regarding Wowmax Media, LLC, please check www.wowmaxmedia.com

Key word

Entertainment, Japan, Japanese, Animation, Cartoon, Anime, Manga, Publish, Media, Television, Feature Film, Movie, Audio, Video, Visual, Production, Produce, Marketing, Sales, Business Development, Producer, Import, Export, Bilingual, Commission, Employee